For smart & convenient postal service

Logistics Innovation & Blockchain

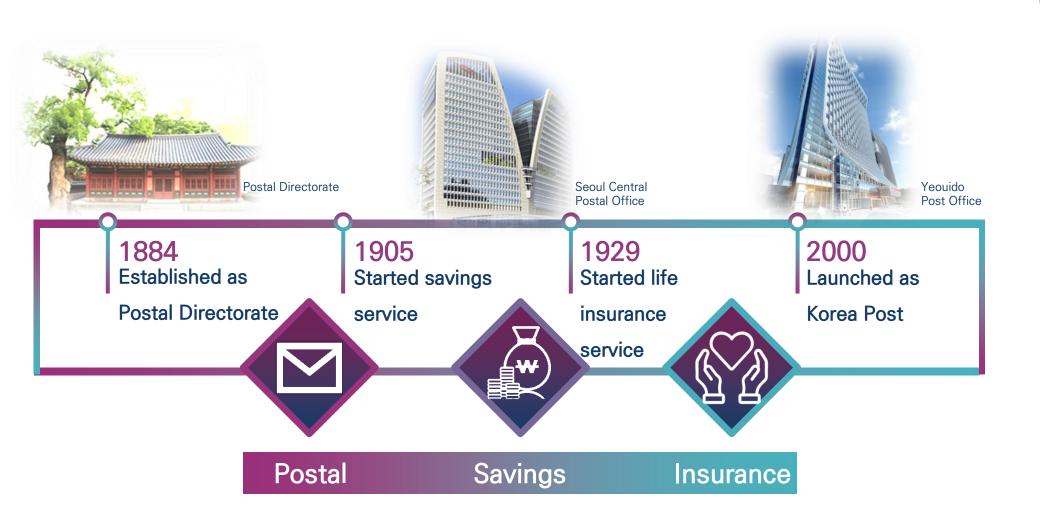
Seong Ju KANG, President of Korea Post

15 May 2019



History & Business

Nationwide network of 3,460 post offices with 43,000 staffs







Paradigm shift in postal business

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Purpose of Introducing Blockchain Technology

Insurance claims

to explore new business opportunities and secure sustainable future growth engine. Savings
Foreign currency
remittance

Innovation with BlockchainTechnology



Postal Digital P.O. Box





Digital P.O. Box



Background

To respond to the changing business circumstances



Changing mailing circumstances



Increasing importance of data protection

 Personal data management is especially vulnerable on mobile circumstances



Ensuring reliability for digital documents



Reducing workload for delivery & post office

 Digital documents are easy to copy and modify, with low reliability. Excessive workload pressure on offline service channels is causing damage on staffs.

 Letters are now mostly exchanged on mobile platforms.

Digital P.O. Box Overview

Personal P.O. Box on mobile app with improved security and convenience



P-code

Mail delivery

Confirmation

Digital payment









P.O.Box ID linked with physical address

Mail delivery for both online and offline channels

Confirmation of mailing status & digital document verification service Connection with digital payment services such as voucher, e-wallet for online bills, etc.

Digital P.O. Box Service Flow





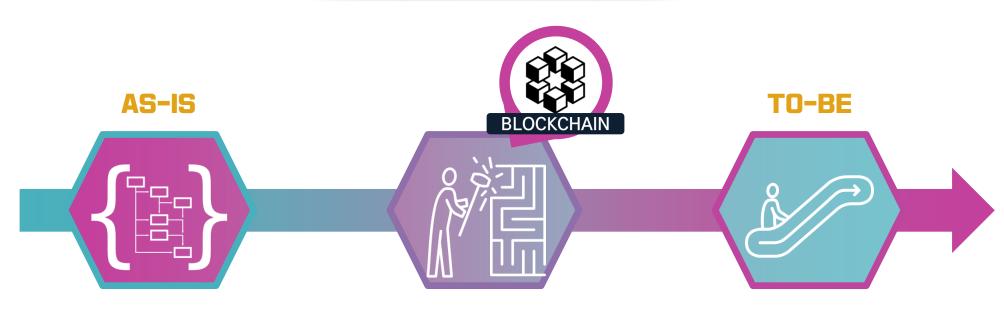


Foreign Currency Remittance



Innovation in Foreign Currency Remittance

Realization of real-time foreign currency remittance service based on block chain technology to enhance security and convenience

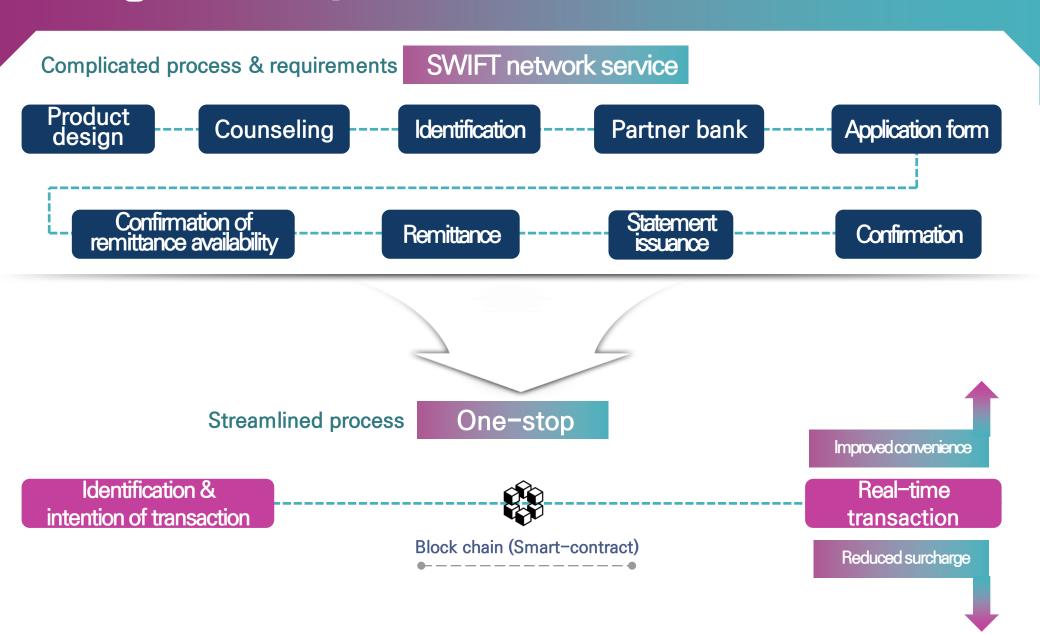


Complicated process

Streamlined steps by applying block chain technology

One-stop remittance service

Foreign Currency Remittance Service Flow





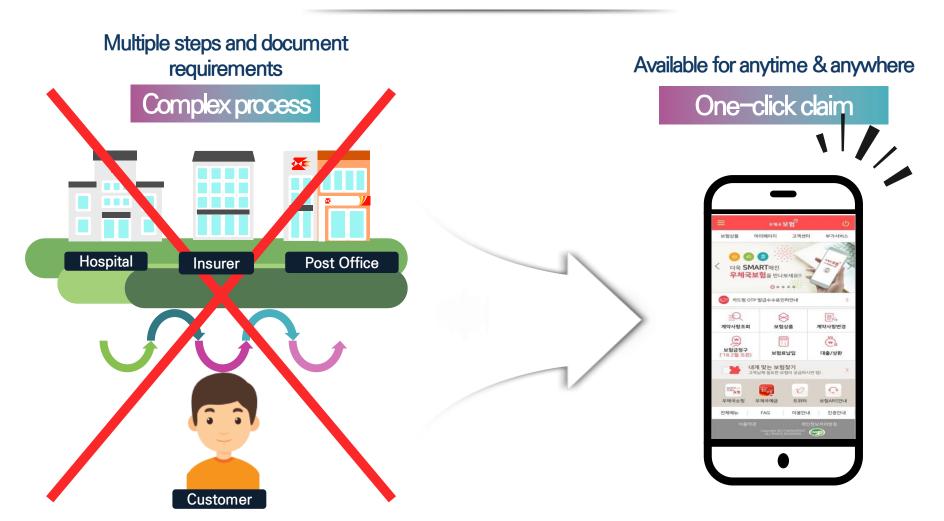


Insurance Claims Automation

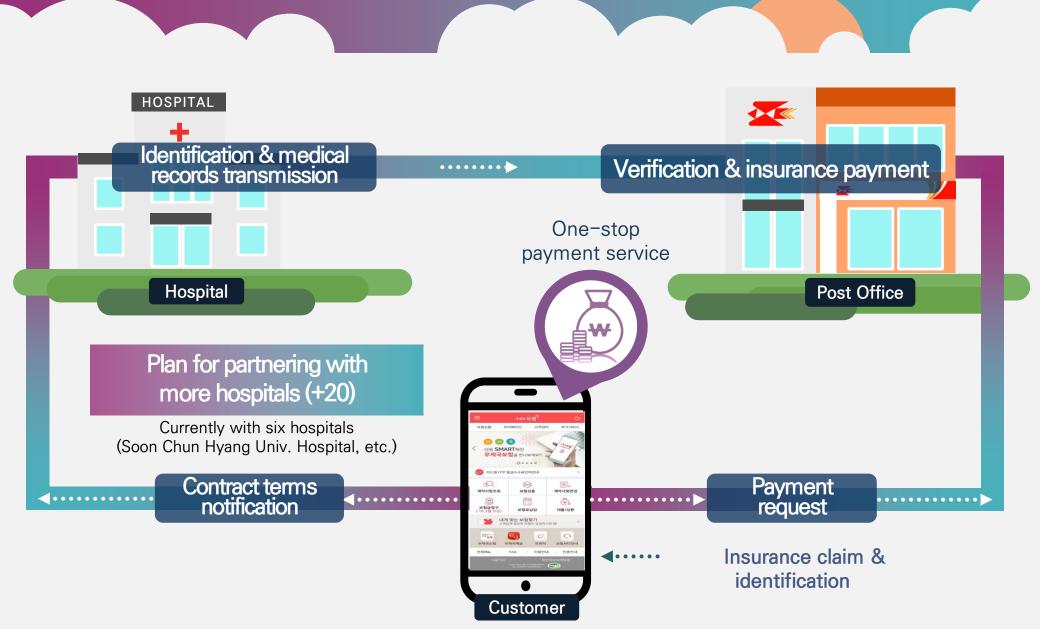


Innovation in Insurance Claim Process

Improvement in insurance payment system to proactively respond to the changing financial circumstances such as Fin Tech



Insurance Claim Service Flow







Identification & Payment



Introduction of Identification and Simplified Payment Services

Establishment of a platform applied with advanced technologies for shared growth of Korea Post, customers, corporates



Supports for local economies and SMEs

- Reduced payment surcharge
- Marketing platform



Improved reliability and security

- Secured and convenient identification
- Prevention of personal data leakage



New business model & revenue source

 Development of new revenue sources based on customer trust

Identification Based on Block Chain Technology





- To issue a decentralized digital ID to replace the existing form of official certificate
- To offer various identification methods such as PIN number, biometric recognition (e.g. fingerprint), patterns, etc.
- To enable the integrated identification feature by allowing the log-on to the connected applications (financial, logistics, shopping apps, etc.) with one-time identification

Simplified Payment Based on Block Chain Technology





- To develop a simplified payment system based on QR codes
 - * Service process of simplified payment system: mobile wallet / addition of funds / payment / reimbursement
- To support functions for viral marketing by customers, such as restaurant recommendation, review, assessments
- To support customized services for shop owners, such as marketing, settlement, accounting, etc.

Expected Benefits from Identification & Simplified Payment

To increase

For customers: accessibility and convenience

For block chain service providers: technology and revenue

For Korea Post: revenue from new business model

For SMEs: marketing & promotion costs

For local governments: costs to develop local currency

For Korea Post: business expenses







Future Post Office



Future Outlook of Post Office



Vision

"Be With You": **Everywhere, Everytime for Something**



Cooperation platform with private sector by utilizing Korea Post resources



Expanded financial infrastructure such as non-facial channels & simplified payment



Governmental service window & new business model development



Digital P.O. Box



Fulfillment platform



Omni channel delivery network



Overseas remittance & insurance claims



Credit data platform



Online channel smart payment



Governmental service



Data exchange

Innovative post office headed for the future

THANKS FOR YOUR HELP

